



# NSW DEPARTMENT OF PRIMARY INDUSTRIES

## BEEF CATTLE GROSS MARGIN BUDGET

Farm enterprise Budget Series: June 2009

**Enterprise:** Growing out steers for feedlot market 240kg-420kg in 12 months

**Enterprise Unit:** 100 steers

**Pasture:** Improved pasture

INCOME:			Standard Budget	Your Budget
88 Steers @		\$861 /hd	\$75,768	
10 Steers @		\$844 /hd	\$8,442	
<b>A. Total Income:</b>			<b>\$84,210</b>	

### VARIABLE COSTS:

Steer Purchase	100 steers purchased at	\$480 /hd	\$48,000	
Cartage to Property	100 steers at	\$10.00 /head	\$1,000	
Livestock and vet costs: see section titled beef health costs for details.			\$926	
Other costs			\$0	
Fodder crops - 12 ha per 100 steers			\$1,800	
Hay & Grain			\$0	
Droughts can increase feed costs. For example costs see main menu.			\$0	
Pasture maintenance (97 ha improved pasture)			\$4,850	
Livestock selling cost (see assumptions on next page)			\$5,300	
<b>B. Total Variable Costs:</b>			<b>\$61,876</b>	
			GM including pasture cost	GM excluding pasture cost
<b>GROSS MARGIN (A-B)</b>			<b>\$22,334</b>	<b>\$27,184</b>
<b>GROSS MARGIN/STEER</b>			<b>\$223.34</b>	<b>\$271.84</b>
<b>GROSS MARGIN/DSE*</b>			<b>\$28.93</b>	<b>\$35.21</b>
<b>GROSS MARGIN/HA</b>			<b>\$230.24</b>	<b>\$280.24</b>

Change in gross margin (\$/steer) for change in price &/or the weight of sale stock

Liveweight (kg's) of Stock sold	Steer sale price cents/kg live				
	185	195	205	215	225
<b>Steer wt.</b>					
-40 kgs <b>380</b>	73	110	146	182	218
-20 kgs <b>400</b>	109	147	185	223	261
0 <b>420</b>	144	184	<b>223</b>	263	303
+20 kgs <b>440</b>	179	221	262	303	345

Change in gross margin (\$/steer) for change in purchase price & sale price.

		Steer sale price cents/kg live				
Steer Purchase Price	C/Kg	185	195	205	215	225
		<b>180</b>	192	232	271	311
<b>190</b>	168	208	247	287	327	
<b>200</b>	144	184	<b>223</b>	263	303	
<b>210</b>	120	160	199	239	279	

