



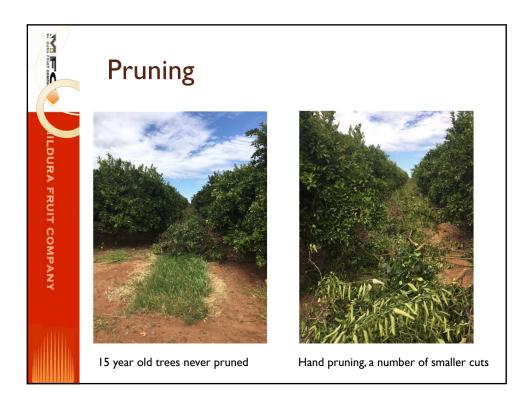
## **Pruning - Benefits**

A DURA FRUIT COMP

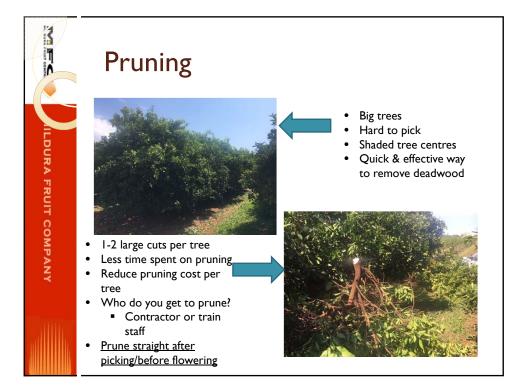
LDURA FRUIT COMPANY

- Regenerate the tree & optimise tree health
- Encourages stronger flowers and larger fruit
- Allows light inside the canopy
- Growing fruit throughout the canopy
- Reduce wind blemish
- Improve spray penetration
- Improve pest and disease control
- Increase yield

## • Improve – Pack outs & returns







## 3



NO DURA FRUIT COMPA

LDURA FRUIT COMPANY

- KCT (Korea, China & Thailand) has changed the dynamic of premium pricing for the size of fruit – preference for medium sizes; Counts 56's to 80's (72-87mm), C31 Equiv. (16Kg)
- Non KCT pricing premiums generally for 48's to 72's (74-90mm), C31 Equiv. (16Kg)

NUM PRIVICE	PACK-OUT COMPARISONS; LAT NAVELS, <u>KCT</u> – 2016 FIGURES			
			HIGHER	LOWER
		GROSS RETURN/TONNE	\$984	\$461
DUR		GROSS RETURN/BIN	\$412	\$172
AF		IST GRADE PACK-OUT	16.8 CTNS/BIN	6.2 CTNS/BIN
JRA FRUIT COMPANY		IST GRADE - KCT COMPONENT	14.4 CTNS/BIN	I.6 CTNS/BIN
CO				
MP/				
AN.				
	<ul> <li>N.B. converted to C31 equiv. cartons (16Kg)</li> </ul>			
	<ul> <li>Gross returns back to grower (excl. inward freight &amp; levies)</li> </ul>			
allin	<ul> <li>Higher pricing orchards all had high pack-outs due to wind-breaks a regular pruning</li> </ul>			vind-breaks and
	•	• Note grower with lower pack-out/pricing had excessive scale/blemish etc.		

