





<u>Livestock</u>

Lorentz pumps via network of ~200 dealers Aust/NZ

Irrigation

In-house Designed & Engineered



- In house electrical & mechanical enginee
- Accredited electrical installers
- Hands on pump & irrigation expertise
- Global backing of Lorentz



Farm Operation

- 2,500 hectares Narromine
- 550 irrigated cotton summer
- Dry land wheat winter
- 3,500 meg, pumped over summer for the cotton. \$3,000 a day
- 2 bores, 15 megs a day each, one converted
- 100 litres of diesel to get out 1 meg of water



Show me the money

- Indicative price \$900,000 + GST
- Payback ~ 5 years
- Pump 60% water licence using solar only
- 170,000 litres diesel saved x \$1.10/litre* = \$187,000 diesel saving/year
- Payback $$187,000 \times 5 = $935,000$



Federal Government Incentives

 LOW INTEREST LOANS FOR LARGE-SCALE SOLAR PUMPING –

FARM INNOVATION FUND | NSW RURAL ASSISTANCE AUTHORITY (RAA)

- LGC & STC REBATES
- 100% TAX DEDUCTIBLE



Emission savings

Reduction in diesel use equates to;

500 tonnes of CO2 per year

= 40 households



Installation begins

- Hectare of land
- 500kW solar panels (1,550 panels)
- Driving an electric motor blending with a 500KVA CAT Generator









Progress





Actual performance data on a clear day

System delivers up to ~8 hrs pure solar during summer and nearly 13 hrs including blending



Actual performance data with some clouds

When cloud comes over, generator it is able to blend to cover power shortages

Long energy refers to data available in 5 minute increments. All historical data is available. D704206226196 Wednesday 31 October, 2018 500Kw Solar Toggle data points Off POWER CURRENT REACTIVE POWER VOLTAGE APPARENT POWER POWER FACTOR REACTIVE ENERGY 350 A 300 A 200 A 150 A 100 A 50 A 6am 31 Oct 9am 31 Oct 12pm 31 Oct 3pm 31 Oct 6pm 31 Oct SOLAR PUMPING

CSIRO partnership

- Credibility plus
- Demonstrating innovation
- 'Point of difference'



Print media - Newcastle Herald, Country Leader, Narromine News

Radio – NSW Country Hour ABC



Suitable applications for solar

- Can be installed as part of a new system or as a 'retrofit'.
- The longer you can pump the better...
- Can you modify your pumping patterns? e.g increase storage dam capacity
- Direct to a pivot 24hr/day x 3 months a year generally won't give great payback
- Take a view on evaporation loss verses energy savings



